

The premier branding platform for schools looking to reach the veteran and military communities

# PARTNER SCHOOL CASE STUDY

# **Online University with National Recruiting Effort**

#### University problem...

- Brand School was seeking to further cement their brand within the military and veteran communities to build increased awareness of their programs and support of military-connected students.
- Differentiation differentiate themselves from other online schools as a preferred option for veterans.

#### CollegeRecon's proposed solution...

- Include high visibility sponsorship aligning them with CollegeRecon and prominent veteran service organization's brands.
- Creation of university profile with national presence as an online school in matching algorithms to increase visibility and awareness of school to users across the country.
- Integration within our search and discovery tools highlighting their involvement with popular military and veteran education programs such as the Yellow Ribbon, credit for military experience, etc.
- Prominent and frequent featuring of school throughout content and search results driving engagement with school.

#### The outcome...

- Through their first 14 months of running campaigns on CollegeRecon:
  - 2,204 veterans and military viewed the university's profile
    - Members have spent approx. 80 hours researching the university and its veteran and military support programs.
    - Approximate time on page has been 2:03 minutes per session
  - **473** requests for information have been sent directly from prospective veteran and military students to the university.

#### Product details...

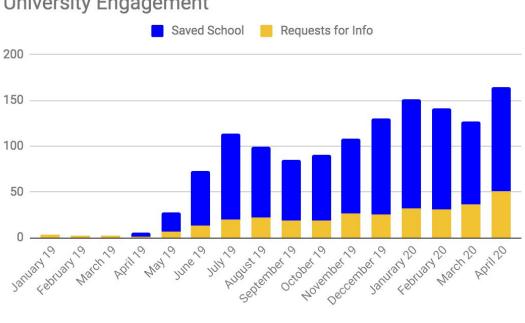
- Partner Profile (National Outreach)
- Premier National Listing

### **University Search and Viewership Growth**

University Search & Traffic Results



## **University Engagement Growth**



**University Engagement** 

\* Campaign began in May 2019